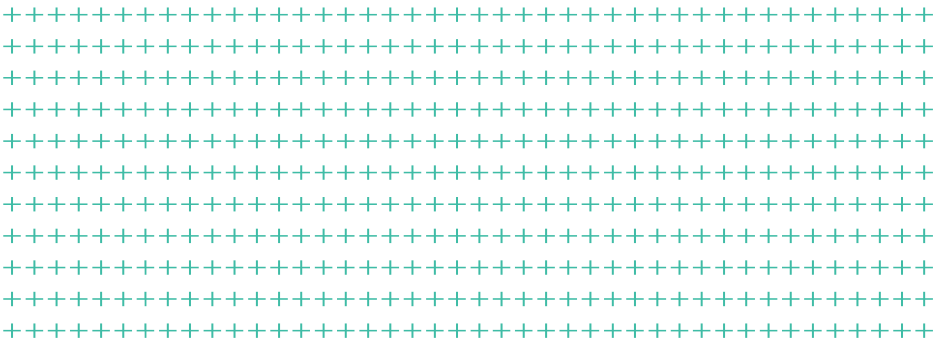
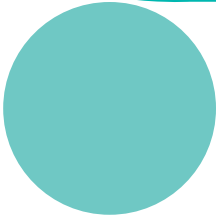
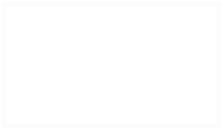




Business Update



Today's participants from Omda



Sverre Flatby

Chief Executive Officer

21 years at Omda



Noor Al-Hashimi Olsson

Business Unit Leader, Incident

5 years at Omda

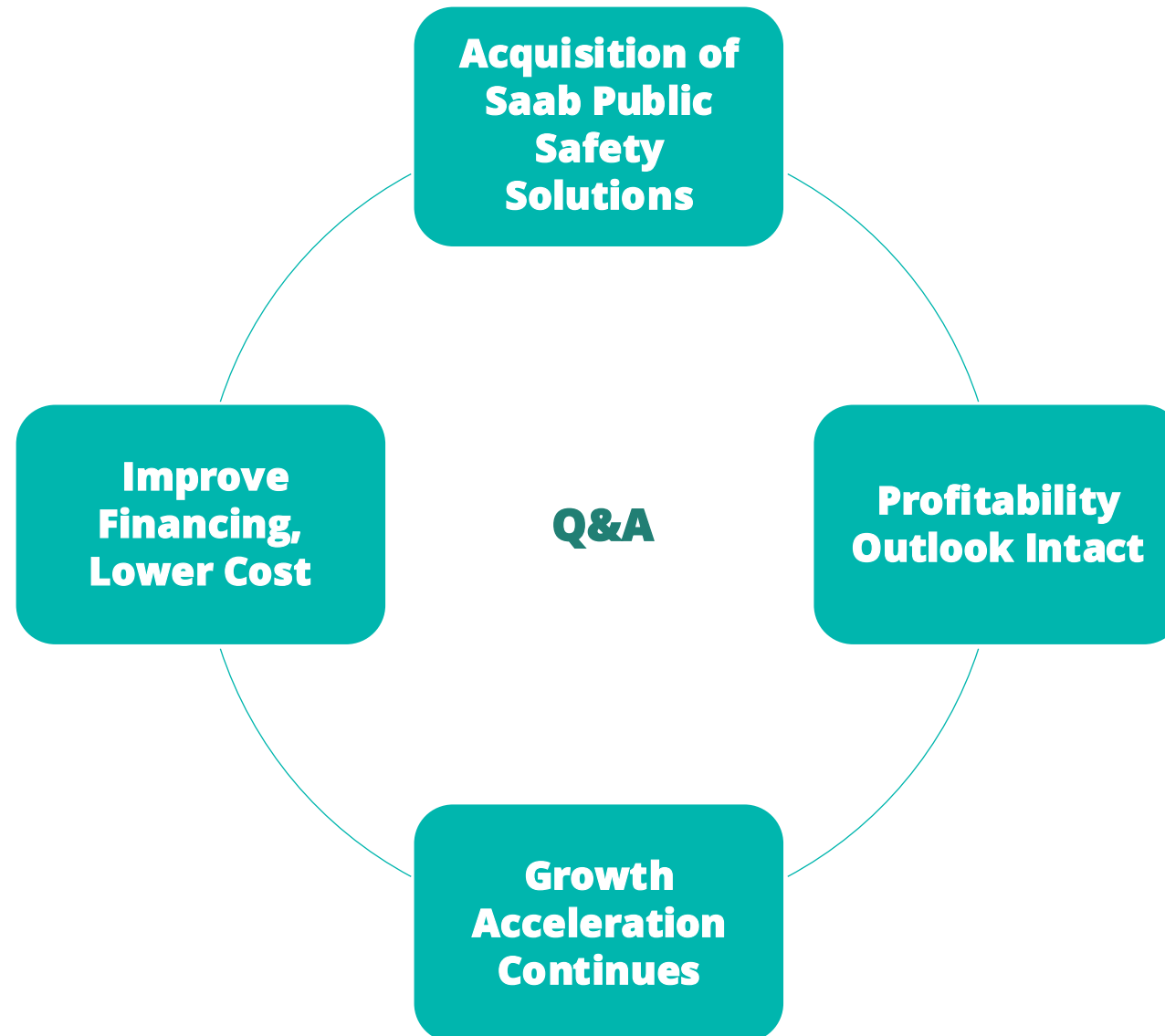


Einar Bonnevie

Chief Financial Officer

18 years at Omda

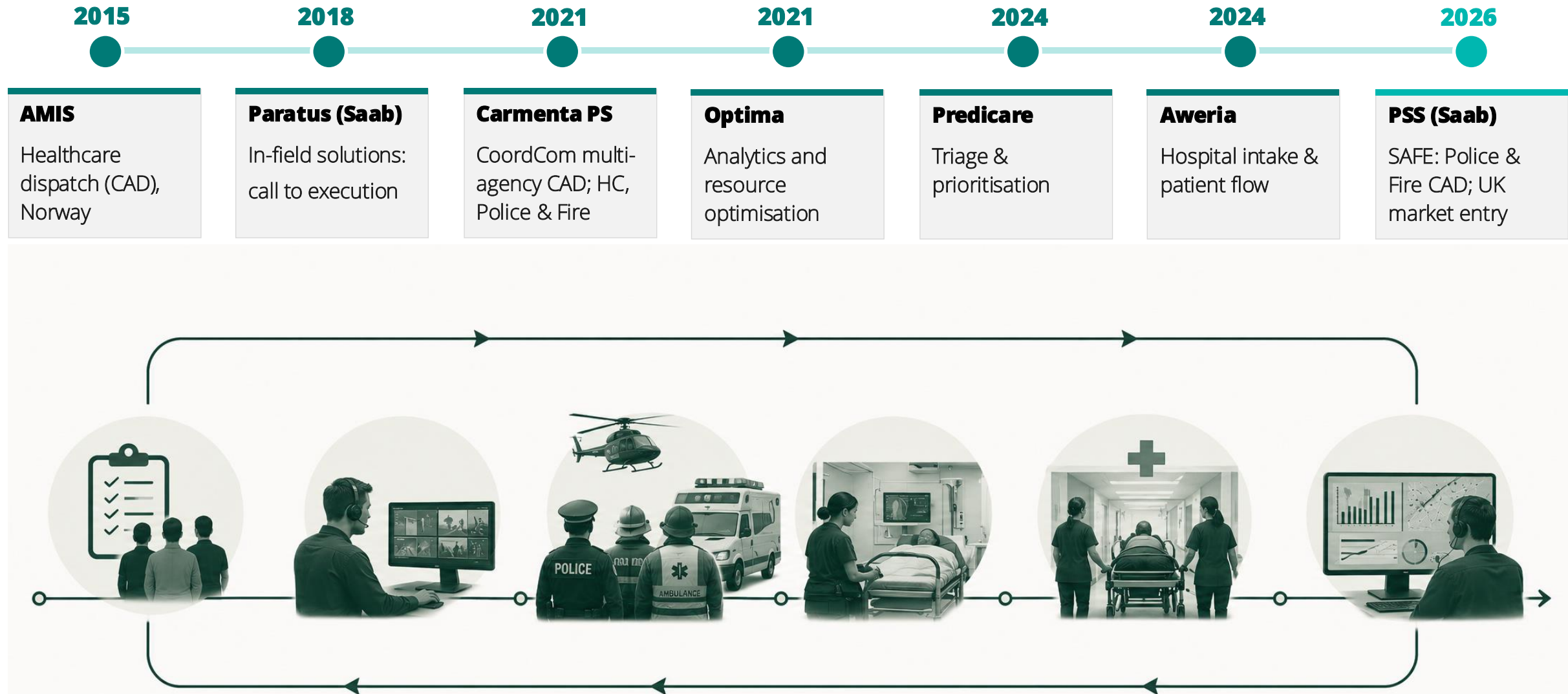
Business Update – A Historic Milestone for Omda



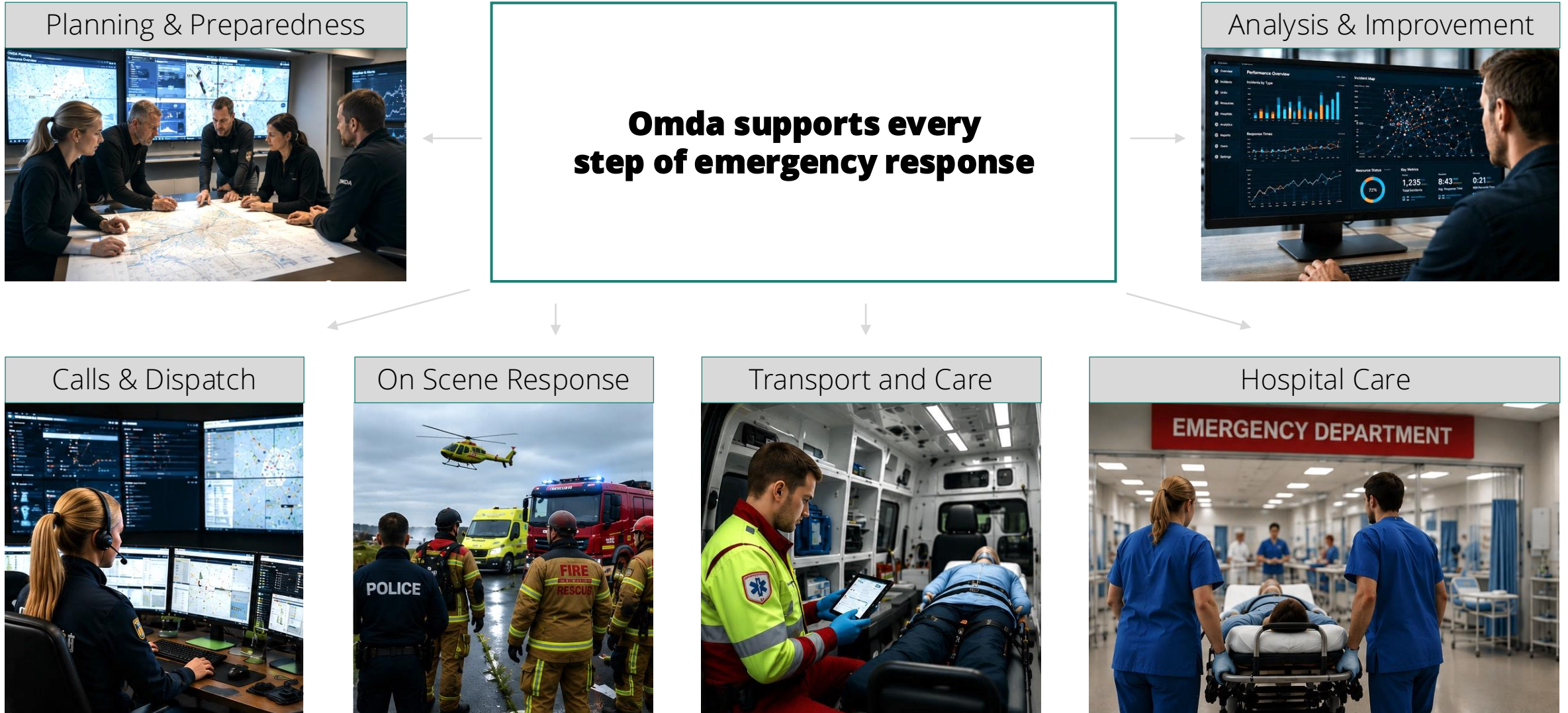
Every second counts



Omda's Emergency Value Chain Acquisition History



Different Omda solutions. One emergency ecosystem



Four business units supporting one emergency ecosystem

Readiness & Performance

Analytics and resource optimisation

Acute Care

Healthcare dispatch (CAD), Norway

Incident

CoordCom multi-agency CAD; HC
SAFE Situational Awareness
Police & Fire.

Response

In-field solutions: call to execution. Triage and Emergency Department SW

Readiness & Performance

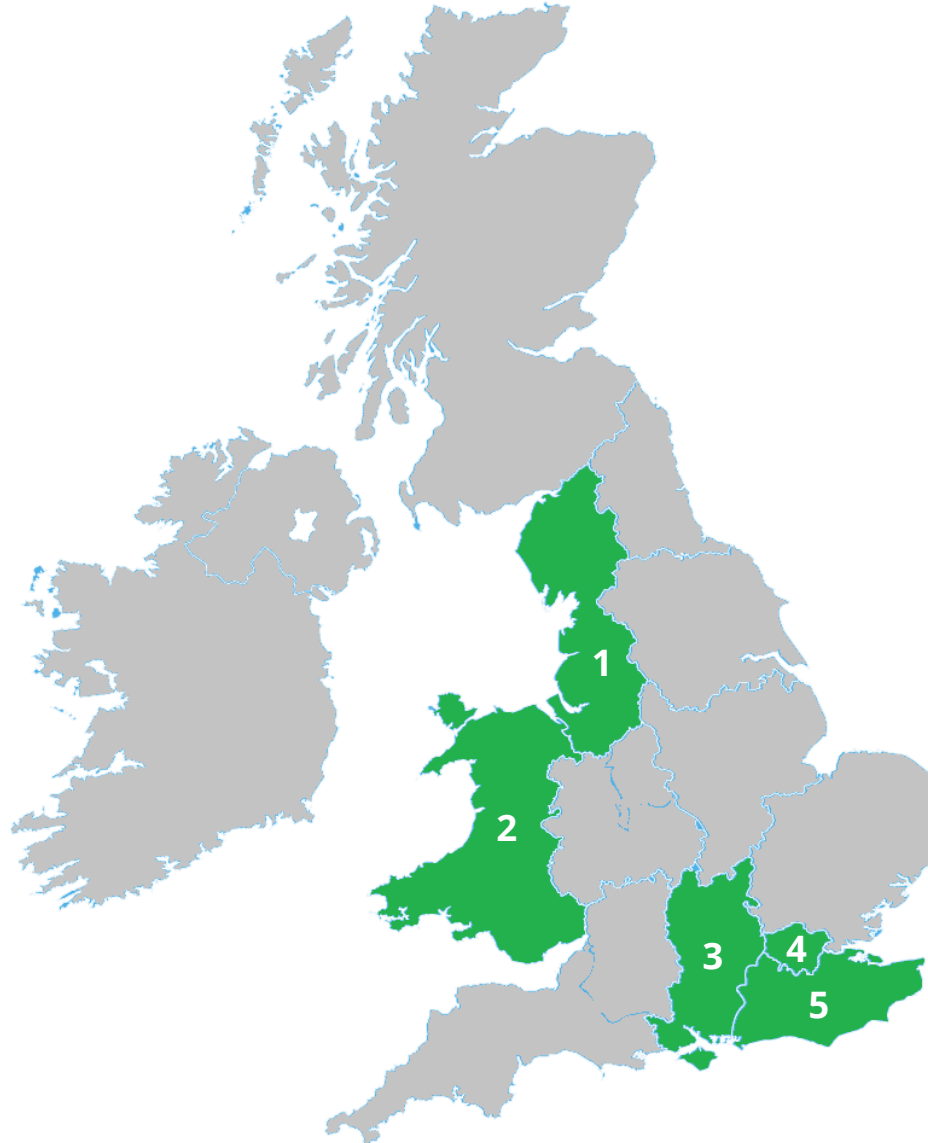
Analytics and resource optimisation



Omda's Emergency Care Clients in the UK and Globally



1. **NWAS** NorthWest Ambulance Service
2. **WAST** Welsh Ambulance Service Trust () + **EMRTS** Emergency Medical Retrieval & Transport Service
3. **SCAS** South Central Ambulance Service
4. **LAS** London Ambulance Service
5. **SECAMB** SouthEast Coast Ambulance Service



Omda



Hellenic Republic
Ministry Of Public Order &
Citizen Protection



Moldova



Croatia



Ministry of Interior
of the Slovak Republic



Montenegro

Supporting customers in mission-critical environments



- Omda supports emergency services across Europe in mission-critical operations.
- Our customers depend on stability, availability, and responsiveness every day.
- With the acquisition of Saab Public Safety Solutions, the UK becomes our largest market outside the Nordics.



Hellenic Republic
Ministry Of Public Order &
Citizen Protection



Moldova



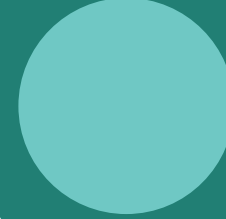
Croatia



Ministry of Interior
of the Slovak Republic



Montenegro



Structure and transactionals

SAFE – Process & Terms – transactionals



- SEK 80–85 MSEK continued revenue
 - 80% Recurring
 - 20% Professional Services
- ~75 employees
- Saab assumes substantial order intake in 2026
- Base consideration 15 MSEK
- Earn Out up to 45 MSEK based on profitable order intake
- There are several areas for improvement identified

SAFE – Process & Terms – headlines

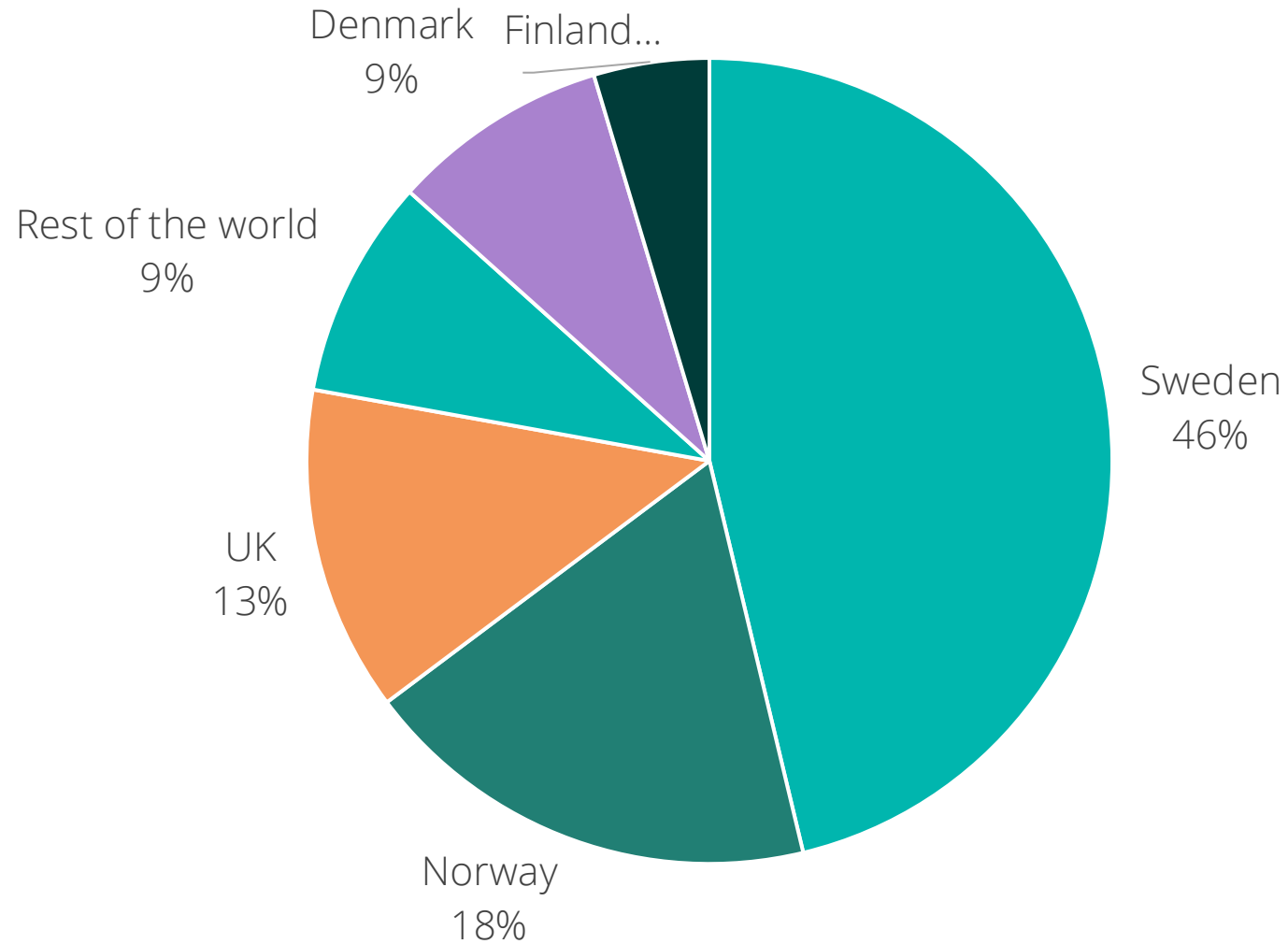


- Dialogue since 2015
- Discussions over several years
- Omda is a better home
- APA/BTA signed June 9
- Closing Q4 2026
- Business in Sweden and UK/Ireland primarily
- Subject to FDI and NSIA approval

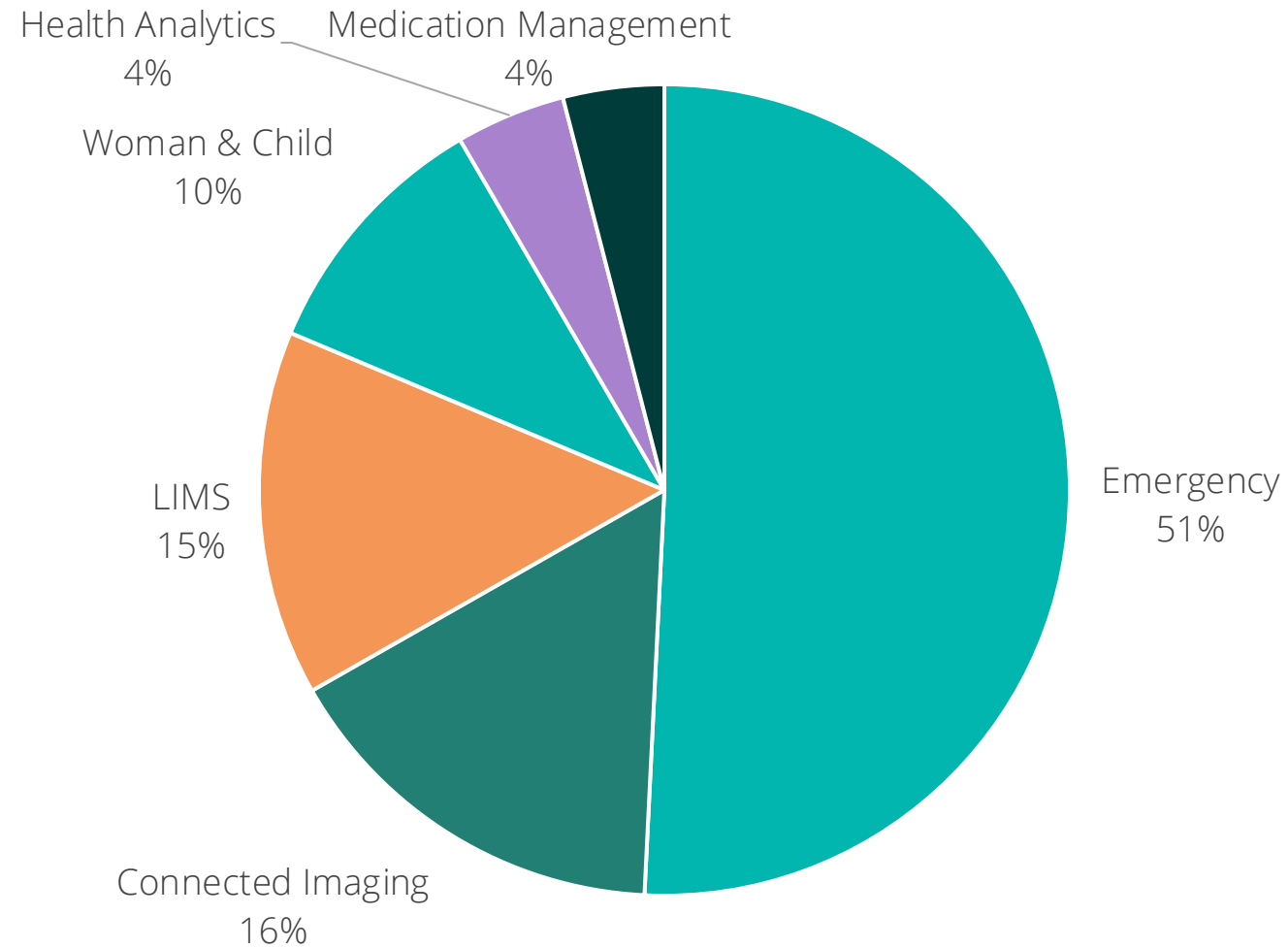


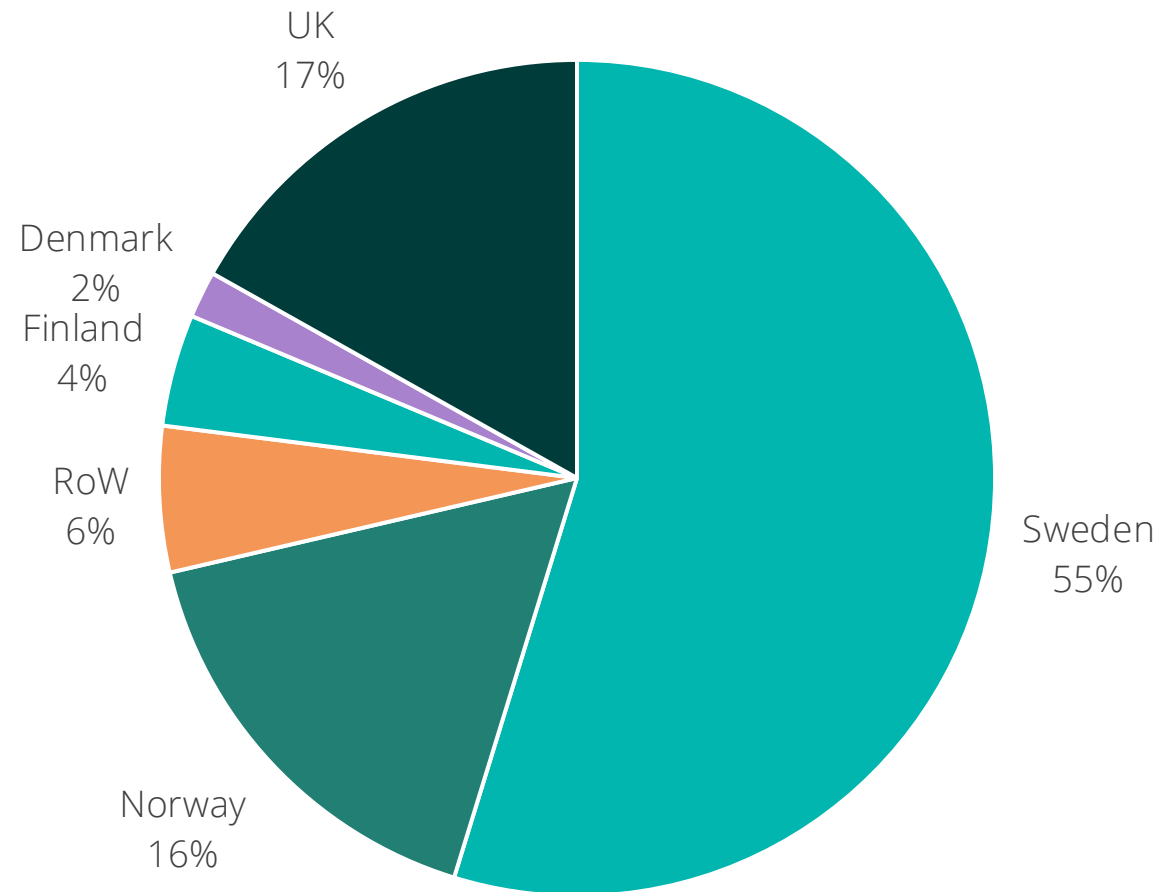
- Pure asset transaction reduces legacy exposure
 - Customer
 - Code
 - Competence
- Acquired business will be put into a separate legal entity
 - Subsidiary of Omda Emergency AB
- Acquired business will be a part of business area Emergency

KPI / Sales per country

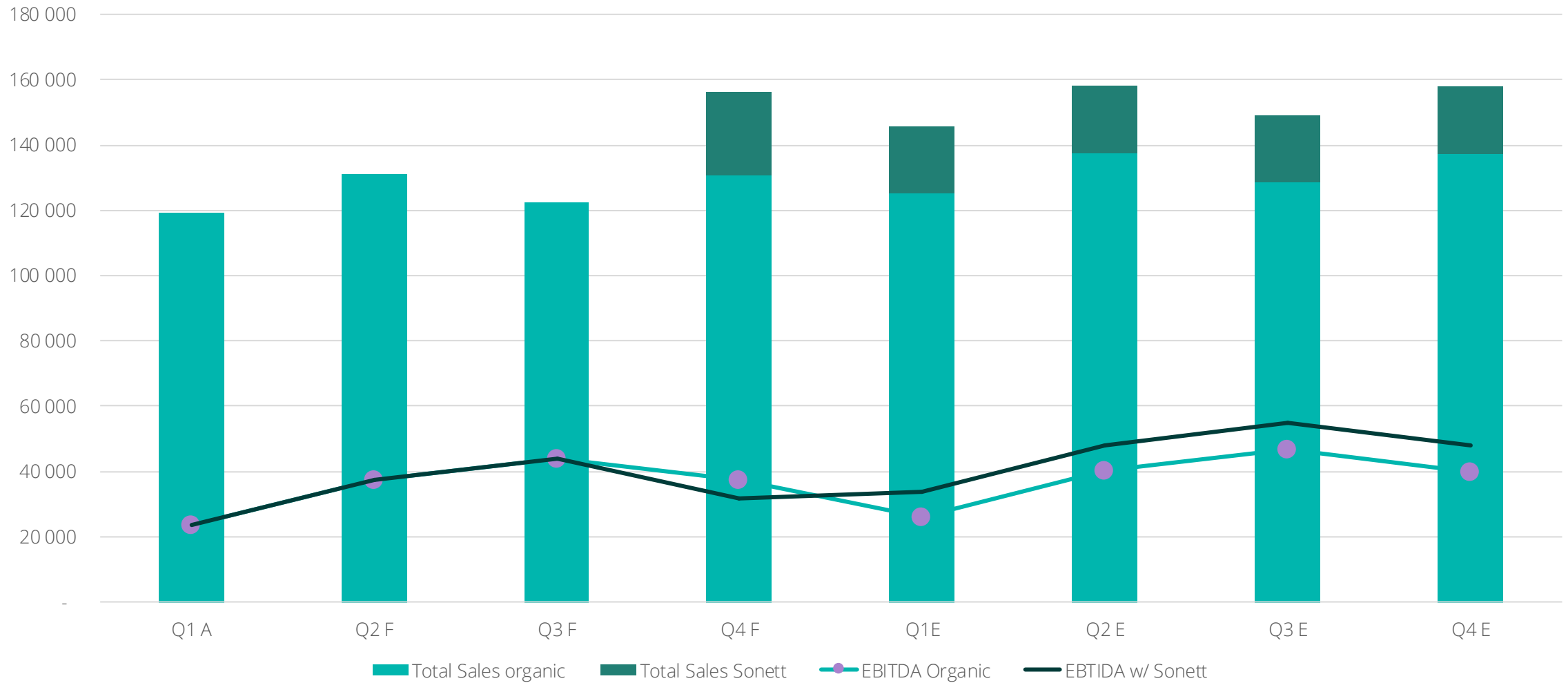


KPI / Sales per Business Area





Quarterly Development of the Combined Business



Available cash (bank + current 45 mNOK RCF)



Leverage



Available cash (bank + current 45 mNOK RCF)





- Strengthens Omda's position in mission-critical Emergency software
- Expands UK & Ireland footprint within police and fire
- Strong strategic fit with Incident and CoordCom
- Attractive Buy, Integrate & Build opportunity
- Limited EBITDA margin impact during improvement phase
- Leverage remains within target levels
- Limited upfront payment
- Communicated M&A target for 2026 accomplished



- Financial strategy supports Omdas overall strategy
 - With special focus on M&A
- Flexibility
- Cost
- Structure
- FX



M&A in short



- We maintain our goal of 10-20% inorganic growth
- Bolt-ons vs larger more transformative deals
 - Less money for more value?
- The current market provides more opportunities than challenges from an M&A perspective
- Target valuation vs Omda valuation
 - Share buyback etc to be evaluated
 - It is all about wise capital allocation
- Smaller acquisitions can be financed with cash from operations

Respice. Adspice. Prospice

Look to the past, look to the present, look to the future



Q&A

+++++